

Business Information Report: Innovative Technical Solutions Inc

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IN DATE

DUNS: 87-456-9015
INNOVATIVE TECHNICAL
SOLUTIONS, INC.
ITSI

2730 SHADELANDS DR STE 100
AND BRANCH(ES) OR DIVISION(S)
WALNUT CREEK CA 94598
TEL: 925 946-3100

DATE PRINTED
DEC 20 2005

CIVIL/ENVIRONMENTAL
ENGINEERING &
CONSTRUCTION

SIC NOS.
87 44 87 48

SUMMARY	
RATING	1R3
STARTED	1994
SALES	\$40,099,288
EMPLOYS	240 (110 HERE)
HISTORY	CLEAR
FINANCING	SECURED

CHIEF EXECUTIVE: DEVENDRA K. SHUKLA, PRES-CEO

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* * * CUSTOMER SERVICE * * *

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If you have questions about this report, please call our Customer Resource Center at 1-800-234-3867 from anywhere within the U.S. If you are outside the U.S., contact your local D&B office.

*** Additional Decision Support Available ***

Additional D&B products, monitoring services and specialized investigations are available to help you evaluate this company or its industry. Call Dun & Bradstreet's Customer Resource Center at 1-800-234-3867 from anywhere within the U.S. or visit our website at www.dnb.com.

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* * * SUMMARY ANALYSIS * * *

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The Summary Analysis section reflects information in D&B's file as of December 19, 2005.

RATING SUMMARY

The "1R" portion of the Rating (the Rating Classification) indicates business size of 10 or more employees for this company. The "3" on the right (Composite Credit Appraisal) indicates an overall "fair" credit appraisal. This credit appraisal was assigned because the payment information in D&B's file on this company indicates slowness in meeting trade obligations and the presence of "Secured Financing" in D&B's file.

Below is an overview of the company's D&B Rating(s) since 10/25/94:

RATING

DATE APPLIED

1R3

02/20/98

1R4	11/11/97
1R3	12/10/96
--	11/10/95
ER8	10/25/94

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* * * PAYMENT SUMMARY * * *

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The Payment Summary section reflects payment information in D&B's file as of the date of this report.

The PAYDEX for this company is 66.

This PAYDEX score indicates that payments to suppliers average 19 days beyond terms, weighted by dollar amounts. When dollar amounts are not considered, approximately 70% of the company's payments are within terms.

Below is an overview of the company's dollar-weighted payments, segmented by its suppliers' primary industries:

	TOTAL RCV'D	TOTAL DOLLAR AMOUNTS	LARGEST HIGH CREDIT	% W/IN TERMS	DAYS SLOW			
	#	\$	\$	%	<31	31-60	61-90	91+
					%	%	%	%
Total in D&B's file	104	655,450	100,000					
Top 10 Industries:								
1 Nonclassified	9	83,850	35,000	78	18	4	-	-
2 Whol electrical equip	7	33,350	15,000	70	30	-	-	-
3 Short-trm busn credit	7	33,550	10,000	100	-	-	-	-
4 Whol industrial equip	4	31,750	20,000	47	16	2	4	31
5 Help supply service	4	51,000	20,000	20	69	11	-	-
6 Whol const/mine equip	2	35,000	30,000	-	-	57	43	-
7 Arrange cargo transpt	1	100,000	100,000	100	-	-	-	-
8 Mfg public bldg furn	1	85,000	85,000	50	50	-	-	-
9 Ret-direct selling	1	50,000	50,000	100	-	-	-	-
10 Misc computer service	1	30,000	30,000	100	-	-	-	-
11 OTHER INDUSTRIES	59	110,650	20,000	61	23	15	1	-

Other Payment Categories:

Cash experiences	0	0	0
Payment record unknown	4	10,550	5,000
Unfavorable comments	2	750	500
Placed for collection			
with D&B	0	0	
other	2	N/A	

The highest "Now Owes" on file is \$40,000

The highest "Past Due" on file is \$20,000

Dun & Bradstreet has 104 payment experiences in its file for this company. For your convenience, we have displayed 80 representative experiences in the PAYMENTS section.

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PAYMENTS (Amounts may be rounded to nearest figure in prescribed ranges)

Antic - Anticipated (Payments received prior to date of invoice)

Disc - Discounted (Payments received within trade discount period)

Ppt	- Prompt	(Payments received within terms granted)					
REPORTED	PAYING	HIGH	NOW	PAST	SELLING	LAST SALE	
	RECORD	CREDIT	OWES	DUE	TERMS	WITHIN	
12/05	Ppt	50	50	-0-		1 Mo	
	Ppt-Slow 30	10000	50				
	(003)	50				6-12 Mos	
	Satisfactory.						
11/05	Ppt	100000	40000	10000	N30	1 Mo	
	Ppt	50000	30000	-0-	N30	1 Mo	
	Ppt	35000	25000	-0-		1 Mo	
	Ppt	20000	5000	-0-		1 Mo	
	Ppt	10000	2500	-0-		1 Mo	
	Ppt	7500	5000	-0-		1 Mo	
	Ppt	5000	500	500		1 Mo	
	Ppt	5000	5000	-0-		1 Mo	
	Ppt	2500	750	-0-	N30	1 Mo	
	Ppt	1000	1000	-0-		1 Mo	
	Ppt	1000	-0-	-0-	N30	2-3 Mos	
	Ppt	750	750	-0-		1 Mo	
	Ppt	750	750	-0-		1 Mo	
	Ppt	750	-0-	-0-		6-12 Mos	
	Ppt	250	-0-	-0-	1 10 N30	6-12 Mos	
	Ppt	250	-0-	-0-		6-12 Mos	
	Ppt	100	-0-	-0-	N30	6-12 Mos	
	Ppt	50	-0-	-0-		6-12 Mos	
	Ppt-Slow 30	85000	15000	-0-		1 Mo	
	Ppt-Slow 30	30000	-0-	-0-		2-3 Mos	
	Ppt-Slow 30	15000	15000	5000		1 Mo	
	Ppt-Slow 30	7500	-0-	-0-		6-12 Mos	
	Ppt-Slow 30	7500	50	50		1 Mo	
	Ppt-Slow 30	2500	-0-	-0-		4-5 Mos	
	Ppt-Slow 30	1000	-0-	-0-		1 Mo	
	Ppt-Slow 60	5000	-0-	-0-		2-3 Mos	
	Ppt-Slow 60	250	100	100		1 Mo	
	Ppt-Slow 90	1000	250	-0-		1 Mo	
	Ppt-Slow 120	20000	2500	1000		1 Mo	
	Slow 30	20000	1000	1000		1 Mo	
	Slow 30	5000	-0-	-0-	N30	2-3 Mos	
	Slow 30	2500	-0-	-0-		2-3 Mos	
	Slow 30	500	-0-	-0-	N30	6-12 Mos	
	Slow 30	500	-0-	-0-		6-12 Mos	
	Slow 30	250	100	100	N30	2-3 Mos	
	Slow 60	10000	-0-	-0-		4-5 Mos	
	Slow 30-60	10000	-0-	-0-		2-3 Mos	
	Slow 60	2500	2500	2500	N30		
	Slow 60-90	30000	15000	15000	N30	1 Mo	
	(043)	20000	20000	20000			
	Placed for collection.						
	(044)	5000	5000	1000		1 Mo	
	Account in dispute.						
	(045)	250	-0-	-0-		2-3 Mos	
	Placed for collection.						
	(046)	50				6-12 Mos	
	Satisfactory.						
10/05	Ppt	7500	7500	-0-		1 Mo	
	Ppt	5000	2500	250	N30	1 Mo	
	Ppt	2500	750	-0-		1 Mo	
	Ppt	1000	500	-0-		1 Mo	
	Ppt	500	500	-0-		1 Mo	
	Ppt	250	-0-	-0-		1 Mo	
	Ppt	250	250	-0-		1 Mo	
	Ppt	250	250	-0-		1 Mo	
	Ppt	250	250	-0-		1 Mo	

	Ppt	250	-0-	-0-		6-12 Mos
	Ppt	100	100	-0-		1 Mo
	Ppt	100				6-12 Mos
	Ppt	50	50	-0-		1 Mo
	Ppt	50	50	-0-		1 Mo
	Ppt	50	-0-	-0-		1 Mo
	Ppt	50	50	-0-		1 Mo
	Slow 30	250	100	-0-	N30	1 Mo
	Slow 30-60	2500	-0-	-0-		4-5 Mos
	Slow 30-60	1000	-0-	-0-		1 Mo
	(066)	500	-0-	-0-		2-3 Mos
	Bad debt.					
	(067)	250	-0-	-0-		6-12 Mos
	Bad debt.					
09/05	Ppt	2500	2500	-0-		1 Mo
	Ppt	2500	500			
	Lease agreement					
	Ppt	2500	2500	-0-		1 Mo
	(071)	50				2-3 Mos
	Satisfactory.					
08/05	(072)	750				1 Mo
	Satisfactory.					
07/05	Ppt-Slow 30	20000	20000	5000		1 Mo
06/05	Ppt	750	-0-			6-12 Mos
	Ppt	250	-0-	-0-	N30	6-12 Mos
05/05	Ppt	500	-0-	-0-		1 Mo
	Ppt	500	-0-	-0-	N30	6-12 Mos
04/05	Ppt	10000	7500	-0-		1 Mo
01/05	Slow 60-90	1000	100	100	N30	
	Slow 90	50	50	50		6-12 Mos

* Accounts are sometimes placed for collection even though the existence or amount of the debt is disputed.

* Payment experiences reflect how bills are met in relation to the terms granted. In some instances payment beyond terms can be the result of disputes over merchandise, skipped invoices etc.

* Each experience shown represents a separate account reported by a supplier. Updated trade experiences replace those previously reported.

FINANCE

10/20/05 On October 20, 2005, Joanne Stidham, confirmed company name, address, principals, annual sales and operational information using Dun & Bradstreet's Internet-based update method (eUpdate) at www.dnb.com.

PUBLIC FILINGS

The following data is for information purposes only and is not the official record. Certified copies can only be obtained from the official source.

*** UCC FILING(S) ***

COLLATERAL: All Inventory and proceeds - All Account(s) and proceeds - All General intangibles(s) and proceeds - All Equipment and proceeds - All Chattel paper and proceeds

FILING NO:	0112060712	DATE FILED:	04/24/2001
TYPE:	Original	LATEST INFO RECEIVED:	05/14/2001
SEC. PARTY:	MID-PENINSULA BANK, SAN LEANDRO, CA	FILED WITH:	SECRETARY OF STATE/UCC DIVISION,

DEBTOR: INNOVATIVE TECHNICAL SOLUTIONS, CA
INC.

This data is for informational purposes only, certification can only be obtained through the Sacramento Office of the California Secretary of State.

COLLATERAL: Equipment and proceeds
FILING NO: 0201460590 DATE FILED: 01/11/2002
TYPE: Original LATEST INFO RECEIVED: 01/28/2002
SEC. PARTY: XEROX CORPORATION, LEWISVILLE, TX FILED WITH: SECRETARY OF
STATE/UCC DIVISION,
DEBTOR: INNOVATION TECHNICAL SOLUTIONS CA
INC

This data is for informational purposes only, certification can only be obtained through the Sacramento Office of the California Secretary of State.

The public record items contained in this report may have been paid, terminated, vacated or released prior to the date this report was printed.

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HISTORY
10/20/05

DEVENDRA K. SHUKLA, PRES-CEO
DIRECTOR(S): THE OFFICER(S)

* * * CORPORATE AND BUSINESS REGISTRATIONS * * *
REPORTED BY THE SECRETARY OF STATE
OR OTHER OFFICIAL SOURCE AS OF 12/09/2005

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REGISTERED NAME: INNOVATIVE TECHNICAL SOLUTIONS, INC.

CORPORATION TYPE: PROFIT FILING DATE: 05/27/1994
BUSINESS TYPE: CORPORATION
REGISTRATION ID #: C1834058

STATE OF ORGANIZATION (INCORPORATION): CALIFORNIA
DATE OF ORGANIZATION (INCORPORATION) : 05/27/1994

STATUS: ACTIVE

WHERE FILED: SECRETARY OF STATE/CORPORATIONS DIVISION, SACRAMENTO, CA

REGISTERED AGENT: DEVENDRA SHUKLA, 2730 SHADELANDS DR STE 100, WALNUT CREEK, CA 94598

PRINCIPALS: DEVENDRA SHUKLA, PRESIDENT, 2868 COMISTAS DR, WALNUT CREEK CA 94598

Business started 1994 by Devendra K. Shukla. 100% of capital stock is owned by Devendra K. Shukla.

DEVENDRA K. SHUKLA born 1946. 1994-present active here.

OPERATION

10/20/05

Provides facilities support management services. Provides business consulting services, specializing in environmental services. Terms are net 30 days. Has 250 account(s). Sells to commercial concerns and government.

Nonseasonal.

EMPLOYEES: 240 which includes officer(s). 110 employed here.

FACILITIES: Leases 9,000 sq. ft. on 1, 2 floor of 2 story frame building.

LOCATION: Suburban business section on side street.

BRANCHES: This business has additional branches; detailed branch information is available in D&B's linkage or family tree products.

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FULL DISPLAY COMPLETE